



# Annual Report 2017



*It is  
your story.  
We would love  
to be a  
part of it.*



  
**Midwest  
Community**  
Federal Credit Union

## Chairman & President Report

Imagine if you will, it is 1954. Dwight Eisenhower is president of the United States; Richard Nixon is Vice President. President Eisenhower is busy signing into law the new social security bill funded by employers and employees. Elvis Presley has just cut his first commercial record. Father Knows Best is a hit on television. Marlon Brando is starring in two of the most popular movies, "On The Waterfront" and "The Wild One." The movie "Blackboard Jungle" features the hit "Rock Around The Clock" by Bill Haley and the Comets. The Polio Vaccine is discovered and the first mass vaccination of children has begun. Brown vs. Board of Education has gone down in the history books making segregation in US Public Schools unconstitutional. And D.E.C.I.O. Federal Credit Union is founded by Louis Westrick and 10 charter members who work at the General Motors Defiance Foundry. Yes, 64 years ago, what is now Midwest Community Federal Credit Union with \$164,000,000 in assets and 14,000 members, is started with just 11 members and \$55 on deposit!

What a humbling feeling to think of the positive impact Midwest Community has had on the thousands of members and multiple communities we serve. This would never have come about had it not been for the vision of Louis Westrick and his co-workers back in the 1950's. They liked the idea of friends and coworkers pooling their resources into a cooperative, not-for-profit financial institution they would own and manage themselves. They were the driving force behind putting the credit union philosophy into action 64 years ago. The philosophy thrives today at Midwest Community with our focus on promoting members' financial health.

As you will see from the accompanying financial statements for 2017 we are also doing a good job keeping Midwest Community financially healthy. Overall loans grew at a rate of 8.68% while deposit growth stayed steady. Membership grew at a 1.59% clip as well. Profits were returned to members through affordable loan rates, healthy savings rates, new products like our VISA Alerts, enhanced products such as synchronized online and mobile bill pay, and great services like our new, mobile-optimized website.

And while we should be proud of our credit union's growth and financial health, what sets us apart as an exceptional financial institution is our community involvement. Year in and year out, we are making a difference beyond serving members and promoting their financial health. Our Do Good Now program and Employee Engagement Committee are going strong. We provide volunteer outreach and funding to strengthen other non-profit organizations so our shared mission of building strong communities can be realized. Not only are we very active in supporting community projects as an institution, our employees continue to provide community funding to numerous charities through our Jeans Day program.

Looking ahead we will continue to focus on the important role financial health plays in the overall quality of life for you, our members, and our communities. We are ever vigilant improving security of our credit union systems and protection of your data and identity. And of course, we will continue to focus on our superior consumer loan products which saved members who refinanced with us almost \$800,000 dollars in 2017. That's money back in your pocket to build a healthier financial future.

As you can see, at Midwest Community our role encompasses so much more than being a place to efficiently serve members with deposit and loan options. When we serve you, our members, we try to look at your life story and help guide you toward your financial goals and health. This is the legacy and the approach handed down to us by Board, management and staff from the past. It is our intent to maintain and continue to nurture the traditions that place your best interest as Midwest Community's first concern.

On behalf of our entire board, management and staff we thank you for your continued loyalty and patronage of Midwest Community Federal Credit Union. Here's to a successful year ahead helping you live healthier, richer and happier lives!

Sonja Delaney, President/CEO

Robert Florence, Chairman

## Supervisory Committee

Quarterly, your Supervisory Committee schedules and reviews selected internal audit functions to be performed by Doeren Mayhew as prescribed by regulations of the National Credit Union Administration. The Committee also reviews designated Credit Union records throughout the year. The results of the quarterly internal audits are reported to the Credit Union Board of Directors at their regularly scheduled meetings.

In addition to its regular duties, the primary function of the Supervisory Committee is to have a comprehensive annual audit performed. This year, Doeren Mayhew conducted the annual audit, the same group that certifies the annual statement of Midwest Community Federal Credit Union.

In the opinion of your Supervisory Committee, the Balance Sheet and related Statement of Income and Expenses presents fairly and accurately the results of operations at Midwest Community Federal Credit Union for the year ending September 30, 2017.

Respectfully,

Foyle Solether, Nicole Zolman, Randall Fruth, Nathan Wilondek, Robert Giesige



# 2016/2017 Year End Statistics

## BALANCE SHEET

<u>Assets</u>	<b>2016</b>	<b>2017</b>
Cash	7,236,178	3,482,505
Investments	57,291,061	53,325,495
Loans	84,035,804	91,333,385
Loan Loss Allowance	(714,790)	(839,952)
Fixed Assets	3,961,354	3,850,635
NCUA Share Ins Capitalization	1,360,219	1,430,999
Other Assets	4,520,574	5,031,569
<b>TOTAL ASSETS</b>	<b>157,690,400</b>	<b>157,614,636</b>

## Liabilities

Accrued Dividends & Int. Pay.	1,293	571
Accounts Payable & Other Liab.	332,097	323,548
Share Drafts	23,480,581	23,519,153
Regular Shares & Club Accounts	45,273,048	46,175,193
Money Market Shares	32,713,338	34,279,063
Share Certificates	31,866,403	28,941,899
IRA's	5,591,596	5,161,471
All Other Shares	4,635,087	5,094,798
Regular Reserves	2,382,014	2,382,014
Undivided Earnings	11,414,943	11,736,926
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>157,690,400</b>	<b>157,614,636</b>

## INCOME STATISTICS

Total Income	6,929,304	7,602,890
Total Operating Expense	(6,095,195)	(6,428,449)
Provision for Loan Loss	(212,000)	(239,500)
Dividends	(497,454)	(612,958)
Net Income (Loss) after Dividends	124,655	321,983
Increase in Assets	6.89%	-0.05%
Increase in Loans	13.32%	8.68%
Increase in Shares	7.49%	-0.27%
Increase in Undivided Earnings	1.10%	2.82%
Undivided Earnings as % of Assets	7.24%	7.45%
Total Members	13,182	13,391



# Minutes of the 62nd Annual Membership Meeting

**Midwest Community Federal Credit Union  
Tuesday April 11, 2017**

The Meeting was called to order at 5:00 p.m. at the Credit Union Boardroom in Defiance, Ohio. A roll call of Directors was taken and a quorum was verified. Present were: Sonja Delaney, Richard English, Marcy Feeney, Robert Florence, Thomas Kent, Dave Meyer, Steve Sonnenberg, and Ron Wagner.

Wagner read the minutes of the April 12, 2016 annual meeting. English made a motion to accept the minutes as read. Meyer seconded the motion, the motion passed.

Feeney moved to approve the Annual Meeting expenses, seconded by Kent, The motion passed.

Sonja Delaney read the Chairman and President's Report which highlighted member growth, asset and loan growth and community financial support. We continue to be very family and community centered. Sonja emphasized the ongoing efforts to introduce new, user friendly and secure mobile financial products, which make MCFCU a technological leader among institutions in the area. Our kindhearted staff and members donated over \$5000 to charities and individual causes in the local areas by promoting bake sales, jeans days, and other fundraisers. The year ahead is full of opportunity and hope; we are excited to share in our success as we move forward.

The Supervisory Committee report, described their mission and the results of the selected periodic audits which this committee oversees. The committee also reviews designated Credit Union records throughout the year. These audits insure the safety and soundness of our Credit Union. The latest independent annual audit, conducted by the Doeren Mayhew Corp., showed that the balance sheet and the related Statement of Income and Expenses, presents fairly and accurately the results of operations at Midwest Community Federal Credit Union.

Sonja introduced the management, staff and volunteers present.

Elected to new three year terms on the Board of Directors this year were Marcy Feeney, Richard English and Ron Wagner.

Old Business: None.

New Business: None.

There being no further business to conduct, English made a motion to adjourn. Feeney seconded the motion, the motion passed. The meeting was adjourned at 5:12 pm.

Respectfully,  
Ronald Wagner  
Board Secretary

## Officers

Robert Florence - Chairman  
Steve Sonnenberg - Vice Chairman  
David Meyer -Treasurer  
Ronald Wagner – Secretary

## Board of Directors

Thomas Kent, Norma English, Marcy Feeney,  
William Flanary, Robert W. Florence, Leon L.  
Froelich, David Meyer, Steven C. Sonnenberg,  
Ronald Wagner

## Supervisory Audit Committee

Foyle Solether, Robert Giesige, Randall Fruth,  
Nicole Zolman, Nathan Wilondek

## Staff

Ellie Adkins - Member Service Rep, Tanya  
Allegretti - Member Service Rep, Jennifer  
Backhaus - Financial Service Rep, Julie Baldwin  
- Electronics Service Processor, Nelda Barraza -  
Member Service Rep, Heidi Castillo - Real Estate  
Financial Service Rep, Andrea Damman - Team  
Leader, Anne Dietrich - Member Service Rep, Lisa  
Dietrich - Member Service Rep, Karen Donaldson  
- Electronic Service Processor, Wendy Eitnrear -  
Financial Service Rep, Angela Fuller - Member  
Service Rep, Angie Gathman - Team Leader, Dawn  
Horstman - Financial Service Rep, Julie Howerton  
- Loan Processor, Emmi Johnson - Member Service  
Rep, Katie Leal - Electronic Service Processor,  
Sheri Mack - Team Leader, Sondra Manon -  
Member Service Rep, Chris Martinez - Member  
Service Rep, Sandra Moore - Loan Processor,  
Nicole Neth - Member Service Rep, Stacey Nolt  
- Member Service Rep, Linda Oberhaus - Member  
Service Rep, Kerri Okuley - Electronic Service  
Processor, Christina Otte - Member Service Rep,  
Karen Relyea - Real Estate Financial Service Rep,  
Kathy Reynolds - Collector, Kyleigh Robinson  
- Member Service Rep, Vandee Salay - Member  
Service Rep, Tammy Sanchez - First Impressions  
Person, Jamie Shining - Member Service Rep,  
Michelle Snyder - Financial Service Rep, Patricia  
Fisher-Tegenkamp - Electronic Service Processor,  
Erin Walker - Member Service Rep, Justin Wulff  
- Member Service Rep.

## Management

Josh Bowers – Network Administrator, Kim  
Baker - Marketing Manager, Sonja Delaney -  
CEO/President, Jennifer Dockery - Accounting  
Manager, Leslie Frysinger - VP of Finance, Mike  
Gritzmaker – VP of Lending, Josh Koenig – VP  
of Technology, Colleen Koppenhofer - VP of  
Operations, Bill Thomsen – Lending Manager,  
Wende Tressler – IT Manager.

Paul Gregory - INVEST Financial Corporation  
Registered Representative